香港投資者關係協會
Hong Kong Investor Relations Association

15TH ANNIVERSARY

ENHANCING
SHAREHOLDER DIVERSITY

ANNUAL REPORT 2022/23

ABOUT US

Hong Kong Investor Relations Association ("HKIRA")

is a non-profit professional association comprising investor relations practitioners and corporate officers responsible for communication between corporate management and the investment community. HKIRA advocates the setting of international standards in IR education, advances the best IR practices and meets the professional development needs of those interested in pursuing the investor relations profession.

Registered & Principal Office:
11/F, China United Plaza,
1008 Tai Nan West Street,
Lai Chi Kok, Kowloon, Hong Kong

Telephone:
(852) 2117 1846

Email:
info@hkira.com

Website:
www.hkira.com

Bi-monthly newsletters:
https://www.hkira.com/en/news/newsletter.php

Social Media:

HKIRA.OFFICIAL
https://www.facebook.com/hkira.official/

HKIRA
https://www.linkedin.com/company/hkira/

HKIRAOFFICIAL
https://twitter.com/HKIRAofficial

HKIRA_OFFICIAL
https://www.instagram.com/hkira_official/

Official Account: HKIRA-official
WeChat ID: hkiraadmin

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CORPORATE INFORMATION

Executive Committee

Dr. Eva Chan *(Chairman)*
Mr. Randy Hung *(Vice-Chairman)*
Ms. Winnie Fan *(Treasurer)*
Mr. Eric Yau
Ms. Lisa Lai
Mr. Aldous Chiu
Ms. Venus Zhao

Sub-Committee

Education

Dr. Eva Chan *(Chairman)*
Mr. Randy Hung

Events

Ms. Venus Zhao *(Chairman)*
Ms. Luna Fong
Ms. Ming Chan
Ms. Sophia Wong

Marketing & Promotion

Ms. Winnie Fan *(Chairman)*

Membership

Ms. Lisa Lai *(Chairman)*
Mr. Allen Yeung
Mr. Felix Wang
Mr. Kenny Cheung
Ms. Olivia Wang
Ms. Suki Wong
Ms. Winnie Lei

Professional Development

Mr. Randy Hung *(Chairman)*
Ms. Athena Ng
Ms. Winnie Fan

Program Leader

IR Pledge Program

Mr. Eric Yau

HKIRA Partner Program

Mr. Aldous Chiu

Honorary Members

Ms. Agnes Chan
Mr. Osbert Kho

Advisory Board Members

Professor Louis Cheng
Dr S H Ho Professor of Banking and Finance
Director of Research Institute for Business
Director of the Research Centre for ESG
The Hang Seng University of Hong Kong

Mr. Andrew Weir
Regional Senior Partner, Hong Kong
KPMG
Vice Chairman China
Global Chairman of Asset Management

Mr. Edward Lau
Chief Financial Officer
New World Development Company Limited

Dr. George LAM, BBS
Chairman
United Nations Economic and Social Commission for Asia and the Pacific (UN ESCAP) Sustainable Business Network (ESBN)

Dr. Guy Look
Director
XXL Limited
(ex-CFO and Executive Director
Sa Sa International Holdings Limited)

Dr. Kelvin Wong, SBS JP
Executive Director & Deputy Managing Director
COSCO SHIPPING Ports Limited

Mr. K.S. Ng
Executive Director & CFO
Link Real Estate Investment Trust

Mr. Osbert Kho
CEO
irasia.com Limited

Honorary Auditor

KLC Kennic Lui & Co. Ltd

Financial Year End

31 December

CORPORATE INFORMATION

IR Panel

Ms. Amy Luk
Champion REIT

Ms. Anna Luk
Emperor Group

Mr. Ben Wong
NWS Holdings Limited

Mr. Benny Yeung
Hysan Development Company Limited

Ms. Christy Lam
New World Development Company Limited

Ms. Danita On
Chow Tai Fook Jewellery Group Limited

Ms. Feon Lee
AIA Group Limited

Ms. Jane Yip
Tencent Holdings Limited

Mr. Kevin Leung
China Resources Beer (Holdings) Company Limited

Ms. Lisa Lai
China Telecom Corporation Limited

Ms. Luna Fong
Shui On Land Limited

Ms. Marissa Wong
CLP Holdings Limited

Mr. Mark Phin
HSBC Holdings plc

Mr. Ricky Choi
Hong Kong Exchanges and Clearing Limited

Ms. Selina Li
UMP Healthcare Holdings Limited

Ms. Silvia Fun
Link Asset Management Limited

Ms. Sophie Huang
BOC Hong Kong (Holdings) Limited

HKIRA AT A GLANCE

* *As at 30 June 2023*

About **1,300** members

32,000+

event attendance

Established in **2008**

About **46%** our ListCo members are with market cap of over HK$ 10 billion

Around **50%** of Hang Seng Index constituent stocks are members of the HKIRA

ListCo members representing market cap of over

HK$ 12 trillion

in aggregate

VISION

HKIRA is dedicated to advancing the practice of investor relations as well as professional competency and status of its members.

MISSION

The objectives of HKIRA are to promote excellence in the investor relations profession in Hong Kong through:

1. Providing a platform for investor relations practitioners to exchange views and to share knowledge and experiences;
2. Offering education and training programs to advocate high professional and ethical standards in the practice of investor relations;
3. Organizing professional and social events to advance the awareness and standing of the investor relations practitioners;
4. Representing views of its members to the investment community, as well as regulatory and government bodies.

CHAIRMAN'S STATEMENT

After the Covid, virtual meeting has become a new normal. HKIRA conducted a survey in the topic of "Trends in Investor Engagement" which found widespread acceptance of face-to-face (F2F) investor meetings following eased COVID-19 restrictions, but also recognition that virtual meetings will remain an important option going forward. While F2F meetings are generally preferred for building rapport and handling complex discussions, virtual meetings extend reach and accommodate different time zones. A mix of meeting formats, including hybrid options, is likely to become the new norm.

Dear Fellows and members,

I am pleased to report that Hong Kong has begun to reopen after three years of Covid restrictions, and HKIRA has continued to grow thanks to the unwavering support of our partners and members during this challenging period.

A key objective of HKIRA is to provide opportunities for our members to develop their careers and expertise in investor relations, while demonstrating professionalism in the industry. I am pleased to report that as of the end of June 2023, we have approximately 1,300 members, with around 100 new members joining us this year.

Our annual signature event, the HKIRA IR Awards, held its 8th and 9th Award presentation ceremony on 12 September 2022 and 28 June 2023, respectively. Under the new normal, the ceremony was successfully held in hybrid mode, with both physical and online attendance. We are proud to have gathered participants both from Hong Kong and Mainland China.

After the Covid, virtual meeting has become a new normal. HKIRA conducted a survey in the topic of "Trends in Investor Engagement" which found widespread acceptance of face-to-face (F2F) investor meetings following eased COVID-19 restrictions, but also recognition that virtual meetings will remain an important option going forward. While F2F meetings are generally preferred for building rapport and handling complex discussions, virtual meetings extend reach and accommodate different time zones. A mix of meeting formats, including hybrid options, is likely to become the new norm. Overall, the survey results provide useful insights for IR planning and suggests that flexibility and adaptability are key to engaging with investors in a post-COVID world. In summary, the landscape is shifting to incorporate the benefits of virtual and hybrid options alongside resuming in-person engagement. Savvy IR teams will develop strategies integrating multiple meeting formats to strengthen relationships with the full range of stakeholders.

HKIRA provides ongoing and up-to-date training and development to our members, with the aim of supporting high professional and ethical standards in the practice of investor relations. This year, we organized 25 educational sessions through webinars, online classes, and events, featuring senior industry experts from listed companies, financial markets, and the investment community to share a broad range of IR tools, industry knowledge, and experiences.

ESG continued as a major theme of 2022/2023. Following the new requirement of the Hong Kong Stock Exchange and the pandemic situation, it created a catalyst for change and highlighted associated commercial opportunities. Businesses, governments, regulators, and investors all continued along their ESG journeys. The public awareness grew, and activism around climate change increased under the pandemic, leading to an increase in the number of our members dealing with relevant ESG topics from investors and other stakeholders.

Year 2023 is our 15th anniversary, HKIRA remains committed to supporting Hong Kong's long-term role as an international financial hub. We will continue to serve as a platform for IR practitioners to exchange and share their views and knowledge, provide ethical and professional guidelines, organize social and learning events, and promote the professionalism of the IR industry.

Finally, on behalf of HKIRA, I would like to express our sincere gratitude to all our supporters, staff, members, Advisory Board members, Exco members, Sub-committee members, sponsors, partners, guest speakers, volunteers, and business associates for continuously advocating and supporting the growth of HKIRA. Your professional support for the development of the association, training programs, events, and other activities is highly appreciated.

Eva Chan
Chairman
Hong Kong
31 July 2023

HKIRA 8TH AND 9TH INVESTOR RELATIONS AWARDS

The HKIRA Investor Relations Awards (the "IR Awards") is an annual programme that aims to recognise and reward the excellence in investor relations work by the individual professionals and companies listed in Hong Kong Stock Exchange. Since its launch in 2015, each year the IR Awards gives recognition to corporates and their senior executives with outstanding achievements in delivering high quality IR service to the investment community. The Awards ceremony, consisting of a conference and a presentation, is a spectacular gathering of senior executives and IR professionals to applauds and publicizes achievements.

Due to an intense COVID-19 wave in the first half of 2022, HKIRA's 8th IR Awards Conference and Presentation Luncheon were deferred to 15 September 2022. This event adopted a hybrid mode, with a full-house physical attendance of 120 guests and more than 26,000 attendee online worldwide. HKIRA was particularly honoured to have Mr Christopher Hui, GBS, JP, Secretary for Financial Services and the Treasury, as the guest of honour and keynote speaker at the Awards Presentation Ceremony. The 8th IR Awards had a total of 152 listed company nominees with overwhelming support from listed companies and the investment community. Among all the award categories, "Overall Best IR Company" is the most prestigious as the winner is selected by the judging panel among the winners of all the award categories for demonstrating outstanding performance in investor relations. In 2022, the winners of Overall Best IR Company by company size — Large Cap, Mid Cap, and Small Cap — are China Resources Beer (Holdings) Company Limited; Yue Yuen Industrial (Holdings) Limited; and Sa Sa International Holdings Limited, respectively.

On 28 June 2023, in its ninth consecutive year, the IR Awards again recognised IR excellence and best practices among Hong Kong listed companies and IR professionals. With the post-pandemic era, the Awards Conference and Awards Ceremony have been fully resumed this year, with IR experts and professionals joining discussions to share their different perspectives on strategies, latest trends and best practices. HKIRA was pleased to have Mr Joseph Chan, JP, Under Secretary for Financial Services and the Treasury, as the Guest of Honour and keynote speaker at the Awards Presentation Ceremony.

2023 IR Awards Presentation was attended by more than 230 guests from the IR industry, investment community, and listed companies. Under the new normal, the event was held in a hybrid mode. Thanks to the help of advanced technology and media partnerships, more than 4,000 attendees from mainland China joined the event online.

This year, a total of 126 listed companies accepted nomination and more than 740 sell side analysts and buy-side investors from over 290 financial institutions voted. The Judging Panel made up of eight industry experts from various fields such as sell-side, buy-side, compliance, financial reporting sectors, professional associations and university to select the winners of Overall Best IR Company Awards, Grand ESG Awards and Most Progress in IR Awards.

Of all the award categories, "Overall Best IR Company" is the most prestigious as the winner is diligently selected by the judging panel among the winners of all the award categories for demonstrating all-round exemplary performance in IR. This year, the winners of Overall Best IR Company, Large Cap and Mid Cap are China Resources Beer (Holdings) Company Limited and Xtep International Holdings Limited, respectively. The Judging Panel concurred to withhold the Overall Best IR Company Award for Small Cap and looked forward to ongoing efforts in the adoption of IR best practices by Small Cap companies and the listed companies in Hong Kong as a whole.

8TH IR AWARDS

8th IR Awards

Overall Best IR Company

Large Cap

China Resources Beer (Holdings) Company Limited (SEHK.291)

Mid Cap

Yue Yuen Industrial (Holdings) Limited (SEHK.551)

Small Cap

Sa Sa International Holdings Limited (SEHK.178)

Judging Panel

Professor Louis Cheng
(Chairman of the Judging Panel)
Dr. S H Ho Professor of Banking and Finance
Director of the Research Centre for ESG
Director of the Research Institute for Business
The Hang Seng University of Hong Kong

Mrs Amy Donati
Executive Director and Chief Executive Officer
EDICO Holdings Limited

Ms. Ashley Khoo, CFA, CPA
Past President and Board Director
CFA Society Hong Kong

Mr. Andrew Look
Independent Non-Executive Director
CITIC Resources Holdings Limited

Ms. Victoria Mio, CFA, CPA (US), FRM
Head of Equity Research, Asia Pacific
Fidelity International

Dr Maurice Ngai
General Committee and the Chairman of
Membership Services of the Sub-Committees
Chamber of Hong Kong Listed Companies

Mr. Wilfred Yiu
Managing Director and Co-Head of Markets
Hong Kong Exchanges and Clearing Limited

Key Statistics of the Awards

2021 | 2022

NOMINATION

Total number of confirmed participating companies:

152*
- 45 Large Cap
- 61 Small Cap
- 43 Mid Cap+
- 4 IPO

167*
- 52 Large Cap
- 68 Small Cap
- 47 Mid Cap
- 9 IPO

VOTING

Total number of eligible voters#:

Over 790 | Over 890

Total number of voting institutions:

Over 290 | Over 360

AWARD WINNERS
(including Most Progress in IR)

Total number of winning companies:

48	47
14 Large Cap	16 Large Cap
16 Mid Cap+	15 Mid Cap+
17 Small Cap	16 Small Cap+
2 IPO	3 IPO

Number of first-time-winning companies (except IPO):

10	11
1 Large Cap	2 Large Cap
2 Mid Cap	5 Mid Cap
7 Small Cap	4 Small Cap

* IPO companies were also nominated for Mid Cap and Small Cap award categories respectively.

\# Eligible voters are investors of investment community, such as buy side and sell side analysts, and fund managers.

\+ One IPO company is Mid Cap and included in this number.

8TH IR AWARDS

Dr. Eva Chan, Chairman, HKIRA delivered welcome speech

Dr. Eva Chan presented the certificate of appreciation to the Guest-of-Honour, Mr. Christopher Hui, GBS, JP

Presentation #1: "當下與未來時局的看法"
Dr. Michael CHEN 格隆博士, *Gelonghui*

Presentation #2: "Going digitalisation and shareholders' right"
Ms. Catherine Wong, *Share Registrars Limited*

Guest-of-Honor, Mr. Christopher Hui, GBS, JP, Secretary for Financial Services and the Treasury of The Government of Hong Kong SAR gave the Keynote Speech

Panel discussion #1: "Driving Better Stock Performance with the Rise of "S" in ESG"

(From left to right)
Ms. Sandra Leung, *Time Auction*
Ms. Catherine Tsui, *PricewaterhouseCoopers*
Mr. Clarence T'ao, *Golmpact*
Ms. Vicki Tsang, *Mind HK*

Panel Discussion #2: "What is special in the IR role of different industries?"

(From left to right)
Ms. Winnie Fan, *Television Broadcasts Limited*
Ms. Wang Chi, Olivia, *Yue Yuen Industrial (Holdings) Limited*
Mr. Benny Yeung, *Hysan Development Company Limited*
Mr. Arthur Lee, *CGN New Energy Holdings Co., Ltd*

8TH IR AWARDS

Overall Best IR Company

Presenter: Professor Louis Cheng,
Dr. S H Ho Professor of Banking and Finance,
Director of the Research Centre of ESG,
Director of Research Institute for Business,
The Hang Seng University of Hong Kong

Large Cap

China Resources Beer (Holdings) Company Limited (SEHK: 291)

Mid Cap

Yue Yuen Industrial (Holdings) Limited (SEHK: 551)

Small Cap

Sa Sa International Holdings Limited (SEHK: 178)

Grand ESG

Presenter: Professor Louis Cheng,
Dr. S H Ho Professor of Banking and Finance,
Director of the Research of Centre of ESG,
Director of Research Institute for Business,
The Hang Seng University of Hong Kong

Large Cap

China Resources Beer (Holdings) Company Limited (SEHK: 291)

Mid Cap

Hysan Development Company Limited (SEHK: 14)

Small Cap

Midland Holdings Limited (SEHK: 1200)

8TH IR AWARDS

Best IR by Chairman/CEO

Presenter: Mr. Richard Tsang, Chairman, SPRG

Large Cap

Mid Cap

Small Cap

Best IR by CFO

Presenter: Mr. Richard Tsang, Chairman, SPRG

Large Cap

Mid Cap + Small Cap

Best IRO

Presenter: Mr. Richard Tsang, Chairman, SPRG

Large Cap

Mid Cap

Small Cap

8TH IR AWARDS

Best IR Team

Presenter: Ms. Kate Man, Country Manager, EQS

Large Cap

New World Development Company Limited

China Resources Beer (Holdings) Company Limited

Link Real Estate Investment Trust

ANTA Sports Products Limited

Mid Cap

Yue Yuen Industrial (Holdings) Limited

Xtep International Holdings Limited

CGN New Energy Holdings Co., Ltd.

Champion Real Estate Investment Trust

Small Cap

Sa Sa International Holdings Limited

Central China Real Estate Limited

Midland Holdings Limited

361 Degrees International Limited

8TH IR AWARDS

Best IR Company

Presenter: Ms. Catharine Wong, Managing Director, Tricor Services Limited

Large Cap

Mid Cap

Small Cap

Best Investor Presentation Material

Presenter: Ms. Catharine Wong, Managing Director, Tricor Services Limited

Large Cap

Mid Cap

Small Cap

8TH IR AWARDS

Best Annual Report

Presenter: Mrs. Amy Donati, Executive Director & Chief Executive Officer, EDICO Holdings Limited

Large Cap

Mid Cap

Small Cap

Best Investor Meeting

Presenter: Mrs. Amy Donati, Executive Director & Chief Executive Officer, EDICO Holdings Limited

Large Cap

Mid Cap

Small Cap

8TH IR AWARDS

Best ESG (E)

Best ESG (S)

Best ESG (G)

Presenter: Mrs. Amy Donati, Executive Director & Chief Executive Officer, EDICO Holdings Limited

Best IR Company for an IPO

Most Progress in IR

Certificate of Excellence

Presenter: Mr. Osbert Kho, CEO, irasia.com Ltd.

9TH IR AWARDS

9th IR Awards

Overall Best IR Company

Large Cap

China Resources Beer (Holdings) Company Limited (SEHK.291)

Mid Cap

Xtep International Holdings Limited (SEHK.1368)

Judging Panel

Professor Louis Cheng
(Chairman of Judging Panel)
Dr. S H Ho Professor of Banking and Finance,
Director of Research Institute for Business,
Director of the Research Centre for ESG
The Hang Seng University of Hong Kong

Dato' Seri CHEAH Cheng Hye MAoF
Co-Chairman And Co-Chief Investment Officer
Value Partners Group

Mrs. Amy Donati
Executive Director and Chief Executive Officer
EDICO Holdings Limited

Ms. Ashley Khoo, CFA, CPA
Past President and Executive Director
CFA Society Hong Kong

Mr. Stephen Law
Council Member
Hong Kong Institute of Certified Public Accountants

Mr. Andrew Look
Independent Non-Executive Director
CITIC Resources Holdings Limited

Ms. Victoria Mio
Head of Equity Research, Asia Pacific
Fidelity International

Dr. Maurice Ngai
General Committee and the Chairman of
Membership Services of the Sub-Committees
Chamber of Hong Kong Listed Companies

Key Statistics of the Awards

2022 2023

NOMINATION

Total number of confirmed participating companies:

126*
- 37 Large Cap
- 55 Small Cap
- 32 Mid Cap
- 4 IPO

152^
- 45 Large Cap
- 61 Small Cap
- 43 Mid Cap
- 4 IPO

VOTING

Total number of eligible voters#:

Over 740 Over 790

Total number of voting institutions:

Over 290 Over 290

AWARD WINNERS
(including Most Progress in IR)

Total number of winning companies:

41+	48+
12 Large Cap	14 Large Cap
11 Mid Cap	16 Mid Cap
18 Small Cap	17 Small Cap
1 IPO	2 IPO

Number of first-time-winning companies (except IPO):

11	10
2 Large Cap	1 Large Cap
5 Mid Cap	2 Mid Cap
4 Small Cap	7 Small Cap

* 2 IPO companies were also nominated for Small Cap award categories.

^ 3 IPO companies were also nominated for medium and small cap award categories.

\# Eligible voters are investors of investment community, such as buy side and sell side analysts, and fund managers.

\+ One IPO company is also a Small Cap winning company.

9TH IR AWARDS

Dr. Eva Chan, Chairman, HKIRA delivered welcome speech

Guest-of-Honor, Mr. Joseph H.L. Chan, JP, Under Secretary for Financial Services and the Treasury of The Government of Hong Kong SAR, gave the Keynote Speech

Dr. Eva Chan presented the certificate of appreciation to the Guest-of-Honour, Mr. Joseph H.L. Chan, JP

Presentation #1: "Power of data for Investor Relations – Best Practices: Getting Deeper Insights on Your Stock Liquidity & Investor Preferences"

Mr. Frankie Lam, *Executive Director, S&P Global Market Intelligence*

9TH IR AWARDS

Presentation #2: " Evolvement of Global Investor Relations Approach"

Mr. Mark Loehr, *CEO, OpenExchange*

Mr. Jon Edwards, *Head of APAC – Primary Markets, London Stock Exchange Group*

Presentation #3: "Global Gateway to U.S. Investors"

Mr. Jason Paltrowitz, *Director of OTC Markets Group International Ltd. & EVP, Corporate Service of OTC Markets Group*

Panel Discussion: "How to become a "Super IR" under this new business cycle?"

(From left to right)
Ms. Linne Sun, *Senior Marketing Manager, Futu I&E*
Dr. Eva Chan, *Chairman, HKIRA*
Ms. Tammy Tian, *Vice President, Futu I&E*
Ms. Melody Tong, *General Manager of HK and Shenzhen Branch, CECEP Environmental Consulting Group Limited*
Mr. Ben Wong, *Director of Corporate Development & Investment Investor Relations and Sustainability, NWS Holdings Limited*

Presentation #4: " The Changing Role of Private Credit for Hong Kong Listed Companies"

Mr. Alvin Yap, *Managing Director, EquitiesFirst*

9TH IR AWARDS

3 Years IR Awards Winning Companies

Presenter: Mr. Joseph H.L Chan, JP,
Under Secretary for Financial Services and the Treasury,
The Government of Hong Kong SAR

5 Years IR Awards Winning Companies

Presenter: Mr. Joseph H.L Chan, JP,
Under Secretary for Financial Services and the Treasury,
The Government of Hong Kong SAR

Overall Best IR Company

Presenter: Professor Louis Cheng, Dr. S H Ho Professor of Banking and Finance, Director of the Research Centre for ESG, Director of Research Institute for Business, The Hang Seng University of Hong Kong

Large Cap

China Resources Beer (Holdings) Company Limited
(SEHK: 291)

Mid Cap

Xtep International Holdings Limited
(SEHK: 1368)

Grand ESG

Presenter: Professor Louis Cheng, Dr. S H Ho Professor of Banking and Finance, Director of the Research Centre for ESG, Director of Research Institute for Business, The Hang Seng University of Hong Kong

Large Cap

China Resources Beer (Holdings) Company Limited (SEHK: 291)

Mid Cap

CGN New Energy Holdings Co., Ltd
(SEHK 1811.HK)

Small Cap

Regina Miracle International (Holdings) Limited
(SEHK: 2199)

9TH IR AWARDS

Best IR by Chairman/CEO

Presenter: Ms. Ruby Lin, Marketing Director, Futu I&E

Large Cap

Mid Cap

Small Cap

Best IR by CFO

Presenter: Mr. Alvin Yap, Managing Director, EquitiesFirst

Large Cap

Mid Cap

Small Cap

Best IRO

Presenter: Mrs. Amy Donati, Executive Director & Chief Executive Officer, EDICO Holdings Limited

Large Cap

Mid Cap

Small Cap

9TH IR AWARDS

Best IR Team

Presenter: Mr. Richard Tsang, Chairman, SPRG

Large Cap

New World Development Company Limited

China Resources Beer (Holdings) Company Limited

Link Real Estate Investment Trust

ANTA Sports Products Limited

GCL Technology Holdings Limited

Best IR Team

Presenter: Mr. Richard Tsang, Chairman, SPRG

Mid Cap

Yue Yuen Industrial (Holdings) Limited

Fortune Real Estate Investment Trust

Xtep International Holdings Limited

CGN New Energy Holdings Co., Ltd.

Champion Real Estate Investment Trust

9TH IR AWARDS

Best IR Team

Presenter: Mr. Richard Tsang, Chairman, SPRG

Small Cap

Sa Sa International Holdings Limited

FSE Lifestyle Services Limited

Midland Holdings Limited

SF Real Estate Investment Trust

Best IR Company

Presenter: Mr. Edward Soon, Head of APAC Sales, S&P Global Market Intelligence

Large Cap

Mid Cap

Small Cap

9TH IR AWARDS

Best Investor Meeting

Presenter: Ms. Kate Man, Country Manager, EQS

Best Investor Presentation Material

Presenter: Ms. Kimberly Shih, Business Development Manager Asia Pacific , Tangelo Software

Best Annual Report

Presenter: Mr. Jason Paltrowitz, Director,
OTC Markets Group International Ltd. and
EVP, Corporate Services, OTC Markets Group

9TH IR AWARDS

Best ESG (E)

Presenter: Mr. Jay Lee, APAC CEO, OpenExchange Inc.

Best ESG (S)

Presenter: Mr. Jay Lee, APAC CEO, OpenExchange Inc.

Best ESG (G)

Presenter: Mr. Jay Lee, APAC CEO, OpenExchange Inc.

Best IR Company for an IPO

Presenter: Mr. Osbert Kho, CEO, irasia.com Limited

Most Progress in IR

Presenter: Mr. Osbert Kho, CEO, irasia.com Limited

Certificate of Excellence

Presenter: Mr. Osbert Kho, CEO, irasia.com Limited

PROVIDING

NEW & PROFESSIONAL KNOWLEDGE

EVENTS

It is believed that balancing short-term performance with sustainability, transparency and good governance can lead to long-term success for both issuers and investors. Listed issuers are expected to uphold good corporate governance whilst generating sustainable shareholder value and meeting their obligations. To help our members and the IR community adapt to the new rules and practices, and the emerging landscape of capital market, HKIRA organized an extensive range of activities in different formats in 2022/2023.

During 2022/2023, HKIRA offered altogether 43 events to the IR community (2021/2022: 39 events), which included 25 events (2021/2022: 12 events) hosted by HKIRA and 18 events (2021/2022: 27 events) organized by our partners. Amid the pandemic, most events were held online covering a variety of useful topics related to IR strategies, Capital Market Outlook, which attracted participation from more than 1,910 (2021/2022: 1,050) IR practitioners, corporates and industry professionals from Hong Kong and the mainland China.

For example, institutional and retail investors have shown growing interest in two distinct areas: environmental, social and governance (ESG) investing, and indexing. It is important for listed companies to understand the construction of indexes and selection process of constituents to be included in the ESG indexes and considered by ESG investors on ESG investing. To provide timely updates to the industry professionals, HKIRA organized a webinar in November 2022 focused on major ESG indexes and the ways and methodology to be included in them.

The Investor Relations Annual Symposium was organised on 13 December 2022, with the theme of "ESG and Beyond". This half-day event brought together hundreds of guests from the local and overseas IR industry, investment community, as well as C-levels and senior management representatives of listed companies, and other finance market elites.

HKIRA is dedicated to advancing the practice of IR as well as the professional competency and status of its members. In the coming year, HKIRA will further advance the practice of investor relations as well as professional competency and status of its members through offering more education and training programs to support high professional and ethical standards in the practice of investor relations and organizing more professional and social events to raise the awareness and standing of the investor relations community. We look forward to seeing all of you in the coming events.

Cultivating the IRO Role as a Strategic Advisor for Corporate Planning

5 June 2023

The speakers are:
Mr. Kok Siong Ng, Executive Director & Chief Financial Officer, Link Asset Management Limited
Ms. Ming Chan, Event sub-committee member, HKIRA
Ms. Athena Ng, CPA,CFA, General Manager, Corporate Finance & Corporate Communications, China Overseas Land & Investment Limited
Dr. Davy Wu, Senior lecturer, Department of Accountancy, Economics and Law, Hong Kong Baptist University

How IR Team Hones Investment Stories In 2023 amid Ever-Changing Landscape

28 April 2023

The speakers are:
Mr. Eric Chan, Founder and Managing Director, Buena Vista Fund Management (HK) Limited
Mr. Kenny Cheung, CFA, Deputy Investor Relations Director, ANTA Sports Product Limited
Mr. Randy Hung, Director of Investor Relations, China Shineway Pharmaceutical Group Limited
Ms. Shelley Yu, CFA, ESG & Climate Corporate Client Coverage Lead, Greater China, MSCI

EVENTS

Financial Practitioners FinTech Training Programme 2022 HKIRA Fintech Advance Workshop — "The Application of Fintech with an Emphasis on ESG and Investor Communication"

13 March 2023

The speakers are:
Professor Louis Cheng, Dr. S H Ho Professor of Banking and Finance, Director of the Research Centre for ESG, Director of the Research Institute for Business, The Hang Seng University of Hong Kong
Mr. Chris Tse, Head of Greater China Institutional Business, Mirae Asset Global Investments
Dr. Eva Chan, Chairman, HKIRA
Dr. Jerry Cao, Associate Professor at Hang Seng Business School Affiliate of ESG Center Chair of China Action Group

Capital Market Trend For 2023 After Reopening

3 March 2023

The speakers are:
Ms. Purdy Ho, Executive Director, Research Department, Huatai International Financial Holdings Limited
Mr. Vincent Lam, Managing Director, VL Asset Management Limited
Mr. John Lee, Vice Chairman, Head of Greater China, UBS AG
Ms. Peihao Huang, Managing Director, Co-Head of Asia Ex-Japan Equity Capital Markets

HKIRA 9th IR Awards Online Briefing Session

15 February 2023

The Speakers are:
Dr. Eva Chan, Chairman, HKIRA
Ms. Luna Fong, General Manager — Investor Strategy & Communications, Shui On Land Limited
Ms. Victoria Mio, Head of Equity Research, Asia Pacific, Fidelity International
Mr. Ben Wong, Director of Corporate Development & Investment, Investor Relations and Sustainability of NWS Holdings Limited

Financial Practitioners FinTech Training Programme 2022: HKIRA Fintech Conference — The Application of Fintech with an emphasis on ESG and Investor Communication

10 January 2023

The speakers are:
Professor Louis Cheng, Dr. S H Ho Professor of Banking and Finance, Director of the Research Centre for ESG, Director of the Research Institute for Business, The Hang Seng University of Hong Kong
Ms. Kathy Lau, Executive Director and Head of Hong Kong Department, Futu I&E
Dr. Eva Chan, Chairman, HKIRA
Mr. Jack Poon, Research Fellow, The Hang Seng University of Hong Kong; Professor of Practice, (Fintech, Entrepreneurial Finance), The Polytechnic University of Hong Kong

EVENTS

IR Annual Symposium 2022

13 December 2022

Thank you for all speaker's participation and support.

How listed companies can be included in ESG indexes

28 November 2022

The speakers are:
Ms. Taie Wang, Chief Sustainable & Emerging Business Officer, Hang Seng Indexes Company
Ms. Sammie Leung, Partner, Regional ESG Services, PwC Asia Pacific
Ms. Venus Zhao, Head of Investor Relations, Public Relations and Compliance, JS Global Lifestyle Company Limited
Ms. Priscilla Luk, Managing Director, Head of Global Research & Design, APAC

Information session Executive Certificate in Financial Communication

31 October 2022

The speakers are:
Ms. Athena Ng, General Manager, Corporate Finance & Corporate Communications of China Overseas Land & Investment Limited
Ms. Venus Zhao, Head of Investor Relations, Public Relations and Compliance of JS Global Lifestyle Company Limited
Dr. Eva Chan, Chairman, HKIRA
Mr. Randy Hung, Director of Investor Relations, China Shineway Pharmaceutical Group Limited

EVENTS

HKIRA x 富途安逸 — IR數碼化趨勢研討會

19 August 2022

The speaker is:
Ms. Kathy Lau, Executive Director and Head of Hong Kong Department, Futu I&E

Latest Updates on HKEX Listing Rules and HK CG Practices

27 July 2022

The speakers are:
Ms. Katherine Ng, Managing Director, Head of Policy and Secretariat Services, Listing Division, Hong Kong Exchanges and Clearing Limited
Dr. Davy Wu, Senior lecturer, Department of Accountancy, Economics and Law, Hong Kong Baptist University
Mr. Maxwell Chan, Partner, ONC Lawyers
Ms. Shelley Yu, CFA, ESG & Climate Client Coverage Lead for Corporate, MSCI
Dr Guy Look, Director, XXL Limited (ex-CFO and Executive Director of Sa Sa International Holdings Limited)

MEMBERSHIP

Membership Sub-Committee aims to establish HKIRA as the most influential platform by connecting IR professionals across various industries to share, learn and further advance in the IR industry.

We are delighted to see that our membership base surpassed 1,200 which marked another incredible achievement in the year. During 2022/2023, the total number of our members grew by approximately 7% to nearly 1,300 members. The continuous and steadily growing membership base demonstrated the expansion of the IR family, and the increasing awareness from listed companies, investment community and regulators.

Growing Number of HKIRA Members

Our membership profile is well diversified, covering a wide spectrum of professionals from IR to IR-related roles such as finance, accounting, company secretary and business investment. About 73% of our members are executives from listed companies. These members represent around 450 listed companies with over HK$12 trillion market capitalization in aggregate (2021/22: over HK$24 trillion); around 50% (2021/22: 64%) of the Hang Seng Index Constituent Stock companies are currently members of HKIRA. Among the listed company members, about 46% (2021/22: 47%) work at listed companies with market capitalization of over HK$10 billion. The industry sectors that our members represent continue to be diversified such as conglomerate, finance, healthcare, industrial, media, power and energy, real estate, retail, TMT and more.

Membership Profile

Breakdown by Membership Class*

Breakdown by Market Capitalization

* For Full Members and Corporate Members (Listed Companies) as of 30 June 2023.

Fellows Recognition Program

The Fellows Recognition Program was launched in 2015 to recognize distinguished HKIRA senior members with epitomized expertise, experience, and contributions to HKIRA and the investor relations industry in Hong Kong. These fellow individuals have made various contributions to the betterment of the profession and HKIRA throughout their careers. As of now, we have 23 (2021/22: 23) active Fellow members which proactively advocate the best practice of investor relations standards in the industry and become the key voices of promoting IR industry and mentoring junior IR members.

To leverage on our social and networking events for fellowship development of HKIRA members, Fellow members are invited to certain luncheons and seminars free of charge, and to meet with other Fellow members. We aim to promote IR leadership and to develop networking and rapport, and encourage sharing of experience and insights with IR peers.

For more details on the Fellows Recognition Program and the application process, please refer to the following link: http://hkira.com/fellows.

MEMBERSHIP

Networking Event

Following the lifting of social distancing restrictions, the Membership Sub-Committee organized networking events for HKIRA members. The first networking event after COVID-19 was the "Friday Evening Hiking to the Peak" on 24 June 2022. The group started the journey from Three Pacific Place at Admiralty. We passed by the high-rise residential buildings along Bowen Road, Magazine Gap Road and Garden Road in Mid-Levels. Finally we arrived the Peak and enjoyed the night scene with a myriad twinkling lights of the city.

Friday Evening Hiking to the peak.

Enjoyed the scene at the Peak

In addition to the evening hiking, the Membership Sub-Committee organized a happy hour on 13 Dec 2022 after the HKIRA Symposium. About 30 members joined the event and met with each other without a mask.

Happy hour after HKIRA Symposium

Career Talk

In order to promote the investor relations profession among students in tertiary education for their career planning as well as to nurture young talents, HKIRA joined hands with faculty offices and career centers at the university to organize career talks for students. In 2022/2023, HKIRA worked with Business School of The University of Hong Kong, Business School of The Chinese University of Hong Kong and Career Center of The Hong Kong University of Science and Technology to offer three sessions of career talk in their campuses. During the session, the background and development of investor relations profession were introduced. The role of investor relations in listed companies and financial markets were also discussed. Experienced Investor relations practitioners with different academic and professional backgrounds were invited as guest speakers and shared their invaluable advice and experience with the students.

Buddies Program

The Buddies Program was launched in 2020. It offers a unique membership benefit to match participating HKIRA members ("Buddies") with senior IR officers ("Buddies Leaders") to provide an invaluable opportunity for the Buddies to become more acquainted with other HKIRA members through HKIRA events, and broaden horizons and mindsets in the field of IR via advocacy by the HKIRA Buddies Leaders.

Leveraging on the Buddies Program, Buddies can learn from IR fellows with extensive experience in IR best practice, whereas Buddies Leaders can gather fresh ideas from the young generation. By creating lasting friendships with like-minded IR professionals, both Buddies and Buddies Leaders will expand the network and connections in the IR community, and build new skills that you might not have otherwise learned before.

In 2022/2023, we put a halt to our Buddies Program in view of the social distancing policies amid COVID-19, as face-to-face interactions provide the best outcomes.

To learn more about the Buddies Program, please refer to the following link: https://www.hkira.com/en/membership/buddies.php.

Members Benefit

HKIRA members can attend exclusive members' events and have exclusive access to the online library of IR related resources, such as presentations of past HKIRA seminars. Furthermore, members also get priority seating at preferential rates for certain events and networking opportunities such as forums, expert panel discussions, educational seminars and workshops. Members also enjoyed complimentary tickets and discounts to various events organized by supporting organizations. All of these serve to enhance membership value.

We have also solicited some partners and merchant benefits for our members, in aim to offer trial and benefits on business solutions for IR daily work. This also serves as a channel for our members to share their business offers to IR peers. The purpose is to maximize the professional value of our membership.

HKIRA membership can benefit individuals who are looking for professional recognition, development and lifelong learning opportunities in the IR industry. Corporates can also join HKIRA to help their employees enhance their knowledge and skill sets in IR. We welcome all parties interested in pursuing their IR career, and those interested in supporting the industry to join our Association. Currently, we provide five classes of membership to suit different corporate and individual needs:

- Full Member
- Corporate Member (Listed Company)
- Supporting Member
- Corporate Member (Service Provider)
- Associate Member

Continued support from our members, committee members and volunteers, the IR industry, investment community, regulators and other partnering organizations are also essential to our membership growth. We will continue to enrich our range of services and benefits for our members to help them excel in their career and strengthen the presence of the Association as the focal point for industry professionals to share and learn.

EDUCATION

Continuous learning is key to professional success and competitiveness. With this belief, HKIRA has consistently encouraged members to embrace lifelong learning by offering programs at different levels to meet the needs of IR specialists.

HKIRA is collaborating with the National Investor Relations Institute (NIRI) to introduce the Investor Relations Charter (IRC®) Certification Program to IR practitioners in Hong Kong and mainland China. The IRC establishes a framework that defines the IR profession, while providing IR professionals the opportunity to demonstrate their core IR knowledge, skills, expertise, and commitment to the highest professional standards. Successful candidates who pass the online exams and meet NIRI's requirements will receive a certification package upon completion. From then onwards, they are authorized to use the IRC designation on their business materials.

Since 2013, we have been collaborating with the University of Hong Kong School of Professional and Continuing Education ("HKU SPACE") on the Executive Certificate in Investor Relations ("ECIR") program. To date, around 290 professionals have attended this tailored program. This program covers practical tools, applications and research to provide a solid IR foundation, addressing topics like capital markets, corporate governance, ethics, regulations, corporate finance, communications and IR practices. Participants are also given the opportunity to network with like-minded peers and senior industry professionals who are invited speakers.

In addition to local training, we have partnered with the UK Investor Relations Society since 2012 to provide the internationally recognized Certificate in Investor Relations ("CIR") program for those interested in pursuing an IR career. Regarded as an essential prerequisite and valuable benchmark, the program equips participants with enhanced professional competence, career development and industry recognition by imparting knowledge in regulatory compliance and financial and capital markets. Now in its 11th year, a total of 144 participants have passed the exams and been awarded the Certificate in Investor Relations through HKIRA.

Given our commitment to supporting career advancements of our members, HKIRA will continue to offer a wide range of formal IR education, training programs and seminars to meet their ongoing professional development needs. We will also actively pursue cooperation opportunities with professional and academic institutions for the betterment of our members and those interested in pursuing an IR career.

CIR
Certificate in Investor Relations

HKUSPACE
香港大學專業進修學院
HKU School of Professional and Continuing Education

NIRI
THE ASSOCIATION FOR INVESTOR RELATIONS

MARKETING AND PROMOTION

In 2022/2023, HKIRA continued to devote great efforts to promotion and marketing. During the reporting year, we had maintained our publicity by featuring seminars that offer a wide range of IR related topics with guest speakers from renowned organizations, including Hong Kong Exchanges and Clearing Limited (HKEX), J.P. Morgan, UBS AG, Bank of America Merrill Lynch, Huatai International, AMTD Group, Buena Vista Fund Management Ltd, Mirae Asset Global Investments, VL Asset Management Limited, Chartwell Capital Limited, Daiwa Capital Markets HK Limited, China Everbright Assets Management, FUTU I&E, The Hong Kong Polytechnic University, The Hang Seng University of Hong Kong, Hong Kong Baptist University, Hang Seng Indexes Company, S&P Dow Jones Indices, MSCI, PwC Asia Pacific, ONC Lawyers, Tricor, Orient Capital Pty Limited, Morrow Sodali, Visible Alpha and Association for Coaching. Many IR officers from our listed company members also participated in these panel discussions.

The HKIRA Investor Relations Awards is an annual program that aims to recognize and reward the excellence in investor relations practices by individuals and companies listed in Hong Kong Stock Exchange. Every year, the Awards ceremony is a spectacular gathering of IR professionals that applauds and publicizes their achievements. News coverage of the event and interviews of awardees in June 2023 on iMoney, HKET and Singtao provided HKIRA with good publicity.

In the same month, HKIRA Chairman, Dr Eva Chan was interviewed by TVB News to talk about the opportunities we see in the IR profession following HKEX's launch of HKD-RMB dual counter model. The new model enables investors to use offshore yuan funds to buy yuan-denominated shares listed on the Hong Kong stock exchange starting from 18 June 2023 in what is seen as a major landmark in the internationalisation of the Chinese currency.

The annual IR symposium was held on 13 December 2022 in the HKEX Connect Hall, with the theme of "ESG and Beyond". This half-day event brought together hundreds of guests from the local and overseas IR industry, investment community, as well as C-levels and senior management representatives of listed companies, and other finance market elites. We are honoured to have Dr Kelvin Wong, SBS JP, Chairman of AFRC as our guest of honour and Mr. Wilfred Yiu, Chief Operating Officer & Co-Head of Markets of Hong Kong Exchanges and Clearing Limited as our keynote speaker.

HKIRA remains committed of going digital to facilitate our promotion and marketing. All of our webinars in 2022/2023 were announced on popular social media platforms, including Facebook, LinkedIn, and WeChat, in addition to publishing updates on our website and email circulation of e-newsletters. These online media allowed HKIRA to closely connect with financial community and IR practitioners of other regions.

In the coming year, HKIRA will continue to promote the IR profession by expanding our coverage and by continuing to deploy various communication channels. We aim to collaborating with more industry participants and professional associations to jointly promote high IR standards and to practice good corporate governance.

PROFESSIONAL DEVELOPMENT COMMITTEE

The year of 2022/23 was not only a big challenge for both the investor community and listed companies, but also for Professional Development Committee. During the year, we attempted to launch a new certificate program on financial communication catered for those who contemplate to enter the investor relation profession and those who are determined to enhance their communication skills. This new certificate was to be taught by several experienced investor relations officers. We launched our marketing in late August 2022 with the first class scheduled to be held on mid-September 2022. Nonetheless, due to the recurring COVID spread in the community, we decided to postpone all courses.

As an attempt to re-launch, HKIRA held an information session in late October 2022 for this certificate program on financial communication. This information session attracted more than 100 people to register. And our speakers shared a fruitful of their experience and insight on how an IR could excel in their communications and the skills to adopt when facing challenges from both externally and internally.

Riding on the good attendance record of the information session, the certificate courses were then re-launched with the first class to be held in late 2022 on the topic of "Crisis Management". However, weaknesses on economic environment and market sentiment in Hong Kong had started to emerge. The Hang Seng Index took a deep dive in November 2022, driving down share prices of many listed companies to unreasonable territory. Most investor relations practitioners were preoccupied with heavy workload. Accordingly, HKIRA resolved to further delay the launching of new training courses until when the general economy and market sentiment has seen notable improvements.

HKIRA will continue to launch professional development program should opportunity arise.

IR PLEDGE PROGRAM

The IR Pledge Program was launched in the second half of 2021. The objectives were to recognize excellent investor relation practices by Hong Kong-listed companies, promote the importance of the investor relation profession and raise the awareness of the investor relation community.

Interested listed companies can join by application or by invitation from HKIRA, which will review each application based on a set of criteria. Companies must have corporate member status and must also adopt HKIRA IR best practices and demonstrate their continuous commitment. Such companies will also be well-recognized by having won accolades in the HKIRA IR Awards in recent years. Qualified applicants will be awarded IR Pledge Certificates which is renewed annually.

The IR Pledge Program aims to set a new market benchmark for the investment community and recognizes companies which are committed to best practices in IR. HKIRA will work closely with IR Pledge Program members in its public relation efforts, highlighting Pledge members' achievements when HKIRA is invited to press interviews. HKIRA will also feature Pledge members in its many events, such as annual conferences, monthly seminars, industry panel discussions, member workshops, social networking events and other literature and publications. By promoting and partnering with the Pledge members in HKIRA's publicity, the Pledge members can act as an advocate and demonstrate the gold standard for other companies to follow in terms of best practices of IR. As of 30 June 2023, we have 15 companies under the IR Pledge Program.

ir PLEDGE

HSBC Holdings Plc
(Stock code: 5)

Sa Sa International Holdings Limited
(Stock code: 178)

China Resources Beer (Holdings) Company Limited
(Stock code: 291)

Hong Kong Exchanges and Clearing Limited
(Stock Code: 388)

Yue Yuen Industrial (Holdings) Ltd
(Stock code: 551)

NWS Holdings Limited
(Stock code 659)

Fortune Real Estate Investment Trust
(Stock code: 778)

Link Real Estate Investment Trust
(Stock code: 823)

Midland Holdings Limited
(Stock code: 1200)

Xtep International Holdings Limited
(Stock code: 1368)

Canvest Environmental Protection Group Company Limited
(Stock code: 1381)

Chow Tai Fook Group Limited
(Stock code: 1929)

Regina Miracle International (Holdings) Limited
(Stock code 2199)

Champion Real Estate Investment Trust
(Stock code 2778)

Blue Moon Group Holdings Limited
(Stock code 6993)

PURSUING PROFESSIONAL DEVELOPMENT & LEARNING OPPORTUNITIES

ORGANIZATION STRUCTURE

The organization structure of HKIRA consists of an Executive Committee and various Sub-Committees as well as the patronage from various organizations.

Executive Committee

Dr. Eva Chan *(Chairman)*

Dr. Chan is the Head of Investor Relations of C C Land Holdings Limited (stock code: 1224). She has more than 25 years of experience and was the senior management of various listed companies in Hong Kong. She is mainly responsible for formulating the IR strategies for the company and conducting meetings with investors and fund managers all over the world. She also leads a number of corporate finance exercises and corporate restructuring activities.

Dr. Chan is an Independent Non-Executive Director of Capital Environment Holdings Limited (stock code: 3989) and Xtep International Holdings Limited (stock code: 1368) and is appointed as an Adjunct Professor of The Hang Seng University of Hong Kong.

Dr. Chan graduated from the City University of Hong Kong with a Bachelor of Arts in Accounting. She then received her MBA degree from the University of Nottingham. She also obtained a DBA degree from the Polytechnic University of Hong Kong. She is a fellow member of the Hong Kong Investor Relations Association, a fellow member of the Hong Kong Chartered Governance Institute, a fellow member of Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants.

Mr. Randy Hung *(Vice-Chairman)*

Mr. Hung is currently the Director of Investor Relations of China Shineway Pharmaceutical Group Limited (stock code: 2877). He is a HKIRA fellow member and a holder of Certificate in Investor Relations issued by the UK Investor Relations Society,

Mr. Hung has more than 20 years of experience serving as an executive director, independent non-executive director, and senior management of listed companies. He is a fellow certified public accountant of Hong Kong, and a licensed certified public accountant of the State of California in the USA.

Mr. Hung holds a MBA degree from the University of London, a bachelor of science degree in accounting and a certificate of programming and data processing from the University of Southern California, a certificate of China Accounting, Finance, Taxation and Law from the Chinese University of Hong Kong, a Hong Kong Securities Institute Specialist Certificate in corporate finance, and a holder of Executive Certificate in ESG Analysis & Green Finance Valuation issued by the Friends of the Earth.

He is also serving as a council member and the Chairman of Training Committee of the Hong Kong Institute of Directors.

Ms. Winnie Fan *(Treasurer)*

Ms. Fan is the Head of Investor Relations at Television Broadcasts Limited (TVB; stock code: 511.HK). She has extensive investor relations and audit experience. Prior to joining TVB, she held senior investor relations positions in State-Owned Enterprises listed on Hong Kong Stock Exchange and a Chinese company listed on Nasdaq. Before pursuing her career in investor relations, she worked at the Audit and Learning and Development Departments of KPMG Hong Kong. She is a member of Hong Kong Institute of Certified Public Accountants and also a fellow member of Hong Kong Investor Relations Association. She holds a Master of Arts in Education and Human Development from George Washington University and a Bachelor of Arts in Business Administration, Accounting from Portland State University.

Mr. Eric Yau

Mr. Yau has over 20 years of experience in investor communication, investments, corporate finance and strategy. Previously, he held the position of Chief Strategy Officer at Link REIT where he oversaw the development, communication, execution and sustainment of corporate strategic initiatives as well as all functions covering external affairs and stakeholder management, including corporate affairs and marketing, investor relations, sustainability and corporate finance. Prior to joining Link, Mr. Yau worked as an investment banker and corporate manager in DBS Asia Capital Limited, CLP Holdings Limited, UBS Investment Bank and Jardine Fleming. Mr Yau holds a Master degree in Business Administration from Harvard Business School, a Master of Arts degree from Harvard University, and a Bachelor of Arts degree from Brown University.

Ms. Lisa Lai

Ms. Lai has extensive experience in investor communications, public relations as well as advertising and marketing. In her current role as the Director of Investor Relations of China Telecom Corporation Limited (HKEx: 728, SSE: 601728). She formulates investor relations strategies for the company and leads a team to execute the plans to enhance investor communications, corporate transparency and disclosure. She is also responsible for media relations of the company. Lisa graduated from the University of Hong Kong with Bachelor of Finance and holds Master of Business Administration degree from the Chinese University of Hong Kong. She is a CFA charterholder and a Fellow member of HKIRA.

Mr. Aldous Chiu

Mr. Chiu is currently responsible for the Integrated Reporting, Data Analysis & Impact Measurement and Corporate Strategy of the Hong Kong Jockey Club. He is also a fellow member of Hong Kong Investor Relations Association.

Mr. Chiu was the General Manager — Strategy and Investor Relations of New World Development Company Limited. He was mainly responsible for supporting the Board of Directors and the Group's strategy and investor relations matters like the engagement of the investor communities including institutional investors, investment banks, analysts and rating agencies. He was also involving in corporate strategy and activities like IPO, M&A, bond issuance, stakeholders' engagement initiatives, corporate governance initiatives, results announcements, and annual report production.

Before joining the New World Group in 2002, Mr. Chiu has extensive experience in equity research and management consultancy specializing in conglomerate, real estate, retail, supply chain management, operation reengineering and business strategy. Mr. Chiu holds a Master of Business Administration degree from the Hong Kong University of Science and Technology and an Executive Master of Business Administration degree from Guanghua School of Management of Peking University. He has been a Chartered Financial Analyst holder since 2001.

Ms. Venus Zhao

Ms. Zhao has solid academic knowledge and professional experience in investor relations, capital markets, media relations, corporate communications, and corporate finance, with years of relevant experience in Fortune 500 MNCs and Hong Kong listed companies.

In her current position as General Manager of Hong Kong Office, General Manager of Capital Markets & Corporate Communications at Yunkang Group Limited (2325.HK), she leads the team in designing and executing effective investor relations and corporate communications programs, so as to enhance the transparency of the Company and ultimately to achieve a fair valuation of the Company's securities.

She is also Executive Committee member, Fellow and Event Committee Chairman of Hong Kong Investor Relations Association (HKIRA), Full Member and Young Director Committee member of HKIoD (The Hong Kong Institute of Directors).

Ms. Zhao received her master degree of Strategic Public Relations in Communications and Journalism School in University of Southern California, and her MBA degree concentrated in Finance in The Hong Kong University of Science & Technology. She is a certified FCMA, CGMA holder from Chartered Institute of Management Accountants (CIMA), and certified ESG Analyst (CESGA®) from EFFAS.

ORGANIZATION STRUCTURE

Honorary Members

Ms. Agnes Chan

Ms. Chan is the director of New Concept Consultants Limited. Prior to that, she was the Head of the Hong Kong Office — Board of Directors Office of China Construction Bank Corporation ("CCB"). She has over 20 years of experience in the financial sector and has worked for both the Canadian Federal Government and the Hong Kong Government, as well as for listed companies in Hong Kong.

Prior to joining CCB in 2004, Ms. Chan was the Vice-President of Investor Relations at Pacific Century Insurance Holdings Limited (now known as "FTLife Insurance"), where she was responsible for pre-IPO work, formulating an investor relations program and communicating with the investment community following the Company's listing.

Ms. Chan graduated from the University of Western Ontario in Canada with a Bachelor of Arts in the DAN Management Program and obtained her MBA from the Kellogg School of Management and the Hong Kong University of Science & Technology. Agnes earned a post graduate certificate from the University of California, Irvine in Investor Relations and a holder of Certificate in Investor Relations issued by the UK Investor Relations Society. She is also a fellow of the Life Management Institute in USA and a fellow member of the Institute of Certified Management Accountants (Australia). Ms. Chan is a former Vice Chairman of the Hong Kong Investor Relations Association.

Mr. Osbert Kho

With over 26 years of experience in the e-IR industry, Mr. Kho, the co-founder of irasia.com, has played a significant role in the company's success. Alongside his award-winning team, he has collaborated with hundreds of listed companies in the Asia Pacific region to improve their IR websites using cutting-edge technologies. Mr. Kho has also created numerous e-IR tools to assist listed clients with timely and effective communication with their investors. As the top e-IR company in the region, irasia.com has become an indispensable component of many companies' online IR activities.

ACKNOWLEDGEMENT

We would like to express our sincere gratitude to the following individuals and organizations who have contributed their time, expertise and resources to support HKIRA in achieving our goals in 2022/2023:

Event Speakers

Dr. Kelvin Wong, SBS, JP	AFRC
Mr. Kenny Cheung, CFA	ANTA Sports Product Limited
Ms. Suki Wong	ANTA Sports Products Limited
Ms. Peihao Huang	Asia Ex-Japan Equity Capital Markets
Mr. Henry Chik	Asia Orient Capital Pty Limited
Mr. Eric Chan	Buena Vista Fund Management (HK) Limited
Ms. Melody Tong	CECEP Environmental Consulting Group Limited
Mr. Arthur Lee	CGN New Energy Holdings Co., Ltd.
Mr. William Tsang	Chartwell Capital Limited
Dr. Jerry Cao	China Action Group
Ms. Will Chung, CFA	China Everbright Assets Management Limited
Ms. Athena Ng, CPA, CFA	China Overseas Land & Investment Limited
Mr. Randy Hung	China Shineway Pharmaceutical Group Limited
Ms. Akiyo Yoneya	Daiwa Capital Markets Hong Kong Limited
Mr. Alvin Yap	EquitiesFirst
Ms. Catharine Wong	Federation of Share Registrars Limited
Ms. Victoria Mio	Fidelity International
Ms. Kathy Lau	Futu I&E
Ms. Linne Sun	Futu I&E
Ms. Tammy Tian	Futu I&E
Mr. Peter John Caveny	Galaxy Entertainment Group
Dr. Michael CHEN	Gelonghui
Mr. Clarence T'ao	GoImpact
Ms. Taie Wang	Hang Seng Indexes Company
Mr. Angus Guthrie	HKIRA
Dr. Eva Chan	HKIRA
Ms. Ming Chan	HKIRA
Dr. Davy Wu	Hong Kong Baptist University
Ms. Katherine Ng	Hong Kong Exchanges and Clearing Limited
Mr. Wilfred Yiu	Hong Kong Exchanges and Clearing Limited
Ms. Purdy Ho	Huatai International Financial Holdings Limited
Mr. Benny Yeung	Hysan Development Company Limited
Ms. Venus Zhao	Yunkang Group Limited (Ex. JS Global Lifestyle Company Limited)
Mr. Kok Siong Ng	Link Asset Management Limited
Mr. Jon Edwards	London Stock Exchange Group
Ms. Vicki Tsang	Mind HK
Mr. Chris Tse	Mirae Asset Global Investments
Ms. Jana Jevcakova	Morrow Sodali
Ms. Shelley Yu, CFA	MSCI
Ms. Miranda Carr	MSCI
Mr. Ben Wong	NWS Holdings Limited
Mr. Maxwell Chan	ONC Lawyers
Mr. Mark Loehr	OpenExchange
Mr. Jason Paltrowitz	OTC Markets Group International Ltd.
Ms. Sammie Leung	PwC Asia Pacific
Ms. Catherine Tsui	PwC Hong Kong
Ms. Priscilla Luk	S&P Dow Jones Indices

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Ms. Luna Fong
Ms. Winnie Fan
Mr. Joseph H. L. Chan, JP
Professor Louis Cheng
Mr. Jack Poon
Ms. Sandra Leung
Mr. John Lee
Mr. Vincent Lam
Ms. Sophia Wong
Ms. Wang Chi, Olivia

S&P Global Market Intelligence
XXL Limited (ex Sa Sa International Holdings Limited)
Shui On Land Limited
Television Broadcasts Limited
The Government of Hong Kong SAR
The Hang Seng University of Hong Kong
The Hong Kong Polytechnic University
Time Auction
UBS AG
VL Asset Management Limited
Xtep International Holdings Limited
Yue Yuen Industrial (Holdings) Limited

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Chartered Governance Hong Kong
Chartered Secretaries
China Real Estate Chamber of Commerce (Hong Kong and International Chapter Limited)
Chinese Financial Association of Hong Kong
EDICO Holdings Limited
EQS Group AG
EquitiesFirst
Futu I&E
HKU School of Professional and Continuing Education
Hong Kong Securities Association
Hong Kong Cyberport
Hong Kong Exchanges and Clearing Limited
Hong Kong Financial Services Development Council
Hong Kong Institute of Certified Public Accountants
Hong Kong Investment Funds Association
Hong Kong Securities and Investment Institute
Hong Kong Securities Association
Institute of Financial Planners of Hong Kong

InvestHK
irasia.com Ltd.
Link Real Estate Investment Trust
ListcoPRO Services Limited
Morrow Sodali
MSCI
New World Development Company Limited
OpenExchange Inc.
OTC Markets Group
S&P Global Market Intelligence
Strategic Public Relations Group
Tangelo Software B.V.
The Chamber of Hong Kong Listed Companies
The Hang Seng University of Hong Kong (Research Institute for Business)
The Hong Kong Independent Non-Executive Director Association
The Hong Kong Institute of Bankers
The Hong Kong Institute of Directors
The Hong Kong Institute of Financial Analysts and Professional Commentators Limited
The Investor and Financial Education Council
Tricor Services Limited

Our heartfelt thanks are also extended to our executive committee members, honorary members, advisory board members and IR panel members, who have fully demonstrated their tremendous passion in IR by volunteering their precious time and effort to HKIRA.

As always, HKIRA will continue to dedicate our efforts to fulfilling our mission together with different parties and individuals who share our passion in advancing the IR profession in Hong Kong.

HKIRA PARTNERSHIP PROGRAM

Hong Kong Investor Relations Association ("HKIRA") is dedicated to promoting the strategic importance of investor relations as well as professional competency and status of our members. To attain this objective, the HKIRA Executive Committee has established the HKIRA Partnership Program.

HKIRA members can enjoy complimentary professional services (eg. website development, webcasting, broad meeting service, online roadshow service etc.) offered by HKIRA Partners or experience their services at a special discounted price.

With the gradual resumption to normal from COVID, it is a great opportunity for HKIRA Partners to reconnect with HKIRA members for their better understanding of the Partnership offerings. Therefore, HKIRA has structured opportunities for its Partners to be in touch with HKIRA members through different occasions. One of the channels was through air-time during HKIRA Webinars.

HKIRA Partners (in alphabetical order)

EDICO
Financial Press Services
钜 京 财 经 印 刷 服 务

EDICO Holdings Limited (stock code: 8450) is a public listed company on the Stock Exchange of Hong Kong Limited. We are principally engaged in the business of providing 24-hour integrated printing services for customers mainly in the financial and capital markets in Hong Kong. We offer a range of integrated services to our customers, including typesetting and proofreading, translation, design, printing and binding, distribution and media placement.

What we have is more than what you expect.

Our professional sales team can provide optimal proposals for our customer's need because they have hand-on working experience in the financial printing industry for more than a decade.

We are so proud that our creative and graphic department's capabilities have been recognised by over 400 awards. We have received from international competitions such as the LACP Awards, International ARC Awards, Astrid Awards, Galaxy Awards and Mercury Awards. Our creative team does provide value-added recommendations, beyond your imagination, which can enhance the attraction of your printed products.

http://www.edico.com.hk/

Financial PR®
蓝色光标成员公司

Financial PR Group is the leading Investor Relation and Public Relation agency in Asia Pacific. Supported by our major shareholder, Blue Focus, China's leading PR group, we are able to tap on their extensive network and grow our business. Established since 2001 in Singapore, we have risen to our reputation through consistent delivery of value-added services for our clients, comprising mostly listed companies, companies seeking IPO and private enterprises.

Financial PR now has a cross boarder team in six cities in Asia Pacific (including Singapore, Hong Kong, Beijing, Shanghai, Shenzhen and Taipei), we customize IRPR strategies and provide consultation to enhance company's valuation. This paves the way for us to continue our aspiration for growth and becoming the most respectable financial services brand for value-add services, clients' reputation and professionalism in Asia Pacific.

http://www.financialpr.hk/

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Futu Holdings Limited ("Futu") (NASDAQ: FUTU) is an advanced technology company transforming the investing experience by offering a fully digitized brokerage and wealth management platform. Futu was listed on Nasdaq on March 8, 2019. Futu and its subsidiaries ("the Group") provide investing services, including stock trading and clearing, margin financing, wealth management, market data and information, and interactive social features for Hong Kong, US and China Connect stocks, to individual investors through its proprietary one-stop digital platform, Futubull. Futu has also created a network centered around its users and provides connectivity to users, investors, companies, analysts, media, and key opinion leaders. Futu also provides ESOP solutions and IPO distribution service through its enterprise service brand FUTU I&E.

https://www.futuholdings.com/en-us

Shenzhen Gelonghui Information Technology Co., Ltd. (GuruClub), found in 2014, is a leading investment information platform in China.

GuruClub integrates the roles of financial media, research, investment banking, and database, and provides one-stop services, including data, market quotation, information, research, trading, and social interaction, for Chinese investors to invest overseas and Chinese companies to raise funds overseas.

https://www.gelonghui.com

Founded in 2017, ICA Investor Relations is a leading Asia-based investor relations advisory firm specializing in investor relations, financial communications, investor access, and IPO advisory services. We are a trusted partner to more than 100 public companies listed in Hong Kong, Mainland China, Southeast Asia, and the United States. Headquartered in Hong Kong with regional team members in Shanghai, Taipei, and New York, ICA Investor Relations has been cited as a market leader in investor relations consultancy. We leverage our extensive research and buy-side expertise to help clients accelerate capital market growth and create lasting shareholder value.

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Morrow Sodali is a leading provider of strategic advice and shareholder services to corporate clients around the world.

The firm provides corporate boards and executives with strategic advice and services relating to corporate governance, shareholder and bondholder communication and engagement, capital markets intelligence, proxy solicitation, shareholder activism and mergers and acquisitions.

From headquarters in New York and London, and offices and partners in major capital markets, Morrow Sodali serves more than 1,000 corporate clients in 80+ countries, including many of the world's largest multinational corporations. In addition to listed and private companies, its clients include financial institutions, mutual funds, ETFs, stock exchanges and membership associations.

https://morrowsodali.com/

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Navigator is a wholly-owned subsidiary of Valuable Capital Group, focusing on providing full-lifecycle customized services for enterprises and institutional investors.

We provide full-fledged corporate and institutional services, enhancing business value and empower enterprises with diversified solutions.

HKIRA PARTNERSHIP PROGRAM

Orient Capital, the investor relations division of Link Group (LNK.ASX), is a global leader in share ownership analytics, market intelligence, investor communication and shareholder management technology.

Orient Capital has been providing comprehensive investor relations support around analysis, CRM and investor targeting to listed companies and their advisors for over 30 years.

Supporting over 1,600 issuers, we are the largest analyser of share registers globally and the dominant provider of equity ownership analytics to listed companies in multiple markets. We have a leading market share in the Hong Kong market with a large local team providing services to an extensive stable of clients from blue chips to mid/small cap listed companies. We are a worldwide team of over 240 people, dedicated to the provision of market leading IR services and tools.

https://www.orientcap.com/

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Founded in 1995, SPRG is one of the largest public relations networks in Asia-Pacific and the largest investor relations consultancy in Hong Kong. Fueled by a workforce of 250 professionals from 18 offices across the region and working closely with its global affiliates, SPRG provides one-stop, integrated communications services to clients in over 165 cities globally.

SPRG has proven its expertise in investor relations, IPO and financial communications. Underscoring SPRG's diverse yet exceptional corporate communications capabilities, it advises clients on public, investor, media and government relations, marketing and digital communications as well as issues and crisis communication management.

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more Partners, more Perspectives,
more Purposes, more Prospects,
more diversity and more inclusion!

Taken together, we can learn more,
work more and do quickly

We can double-up attention, time,
and effort

Together, we can grow with time

Now, we have everything that
matters.

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8/F Wheelock House, 20 Pedder Street, Central, Hong Kong
Customer Service Hotline: 852 2110 2233
Customer Service Contact: cs@edico.com.hk
Sales Contact: sales@edico.com.hk Fax: 852 2110 1799

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