香港投資者關係協會 Hong Kong Investor Relations Association

IR Awards HKIRA 6th IR Awards Briefing Session

Date: 16th January 2020

Time: 4:30pm - 6:30pm

Venue: Eaton Club, Central

Venue sponsor: ChampionREIT 冠君產業信託





Live Video Streaming on Facebook

facebook





Briefing Session



- **✓** About the Awards
- ✓ Sharing by Award Winners

- **√** Remarks by Panel Judges
- ✓ Closing & Q&A

Introduction about the Awards



Dr. Eva Chan Chairman of HKIRA

About HKIRA

- Established in 2008
- A non-profit professional association
- Dedicated to advancing the practice of IR, the professional competency & status of its members
- Over 900 members, mostly from listed companies in HK - about 60% of the Hang Seng Index Constituent Stock companies are currently our members





hkira IR Awards

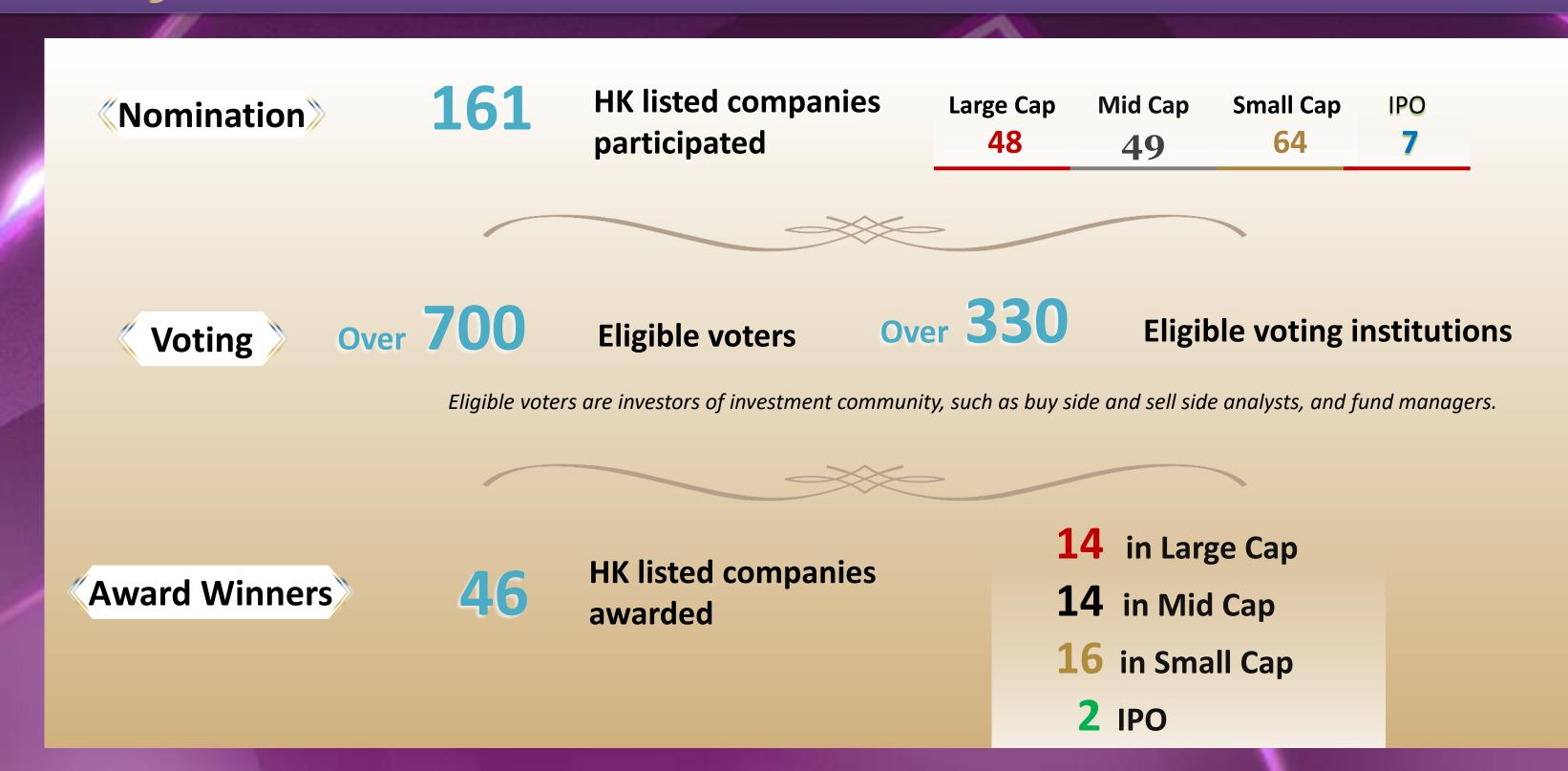
About the IR Awards R Awards

- An Annual campaign since 2015 to recognize the excellence in IR practices by individuals and listed companies in HK
- Award categories open to public for nomination
- Votes to be made online by domestic & international buy side/ sell side analysts, & fund managers
- Judged by a panel of esteemed & distinguished industry professionals





Key Statistics of the 5th IR Awards 2019



Important Dates

- **★ 16 Jan 2020 Briefing Session**
- **Feb-Mar 2020** Nomination Period
- **Mar-Apr 2020** Online Voting
- * Apr 2020 Judging Panel Meeting
- ★ May-June 2020 The 6th IR Awards
 Conference & Presentation Luncheon
 - to be held at prime location (last year's venue: Conrad Hotel)
 - 09:30 12:30 IR Awards Conference 12:30 – 14:30 IR Awards Presentation Luncheon

* Subject to final confirmation









Different Stages

Nomination

to be honoured and have demonstrated the best IR practices for others to learn form.

Online Voting

The nominated individuals and companies enter into the online survey, after confirming participation. Domestic and international buy-side and sell-side analysts, and fund managers participate in the online survey and vote on their choices for each award category. Nominees with the highest votes (weighted) become the award winners.

The Awards is open to public for nominations whose achievements deserve

Judging Panel Meeting Top award winners in each of the award category enter into the final selection process for the Overall Best IR Awards and Most Progress in IR Awards. Esteemed professionals have been carefully selected as members of the Judging Panel for the IR Awards to ensure a fair and balance evaluation, selection of the Overall Best IR Awards and the entire results.

Classification of Market Capitalisation



Large Cap - Companies with market capitalization of HK\$50 billion and above

Mid Cap - Companies with market capitalization of HK\$10 billion and above but below HK\$50 billion

Small Cap - Companies with market capitalization below HK\$10 billion

Award Categories for Online Nomination & Voting

In recognition of Company's achievement

- Best IR Company
- Best ESG (E) *
- Best ESG (S) *
- Best ESG (G) ★
- Best IR Team
- Best Investor Meeting
- Best Investor Presentation Material
- Best Annual Report
- Best IR Company for an IPO

In recognition of **Individual's** achievement

- Best IR by Chairman/CEO
- Best IR by CFO
- Best IRO



* New Awards

Award Categories Selected by Judging Panel

- Most Progress in IR
- Overall Best IR Company Awards
- Grand ESG Award

* New Award



Changes in Award Categories

Award Categories Consolidated with Other Categories:

Best IR in Corporate Transaction • **Best Digital IR**

4 New Award Categories on ESG:

For Nomination & Voting

- Best ESG (E) excellence in environmental effort on ESG
- Best ESG (S) excellence in social effort on ESG
- Best ESG (G) excellence in governance effort on ESG

Selected by Panel Judges

Grand ESG Award - overall excellence in all the above 3 areas on ESG



Panel Judges in 6th IR Awards



Professor Louis Cheng Professor of Finance, School of Accounting & Finance, PolyU



Mrs. Amy Donati
CEO, EDICO Financial Press
Services Limited



Ms. Ashley Khoo Immediate Past President, The Hong Kong Society of Financial Analysts



Mr. Bruno Lee Chairman, Hong Kong Investment Funds Association



Mr. Andrew Look
Independent non-Executive
Director, CITIC Resources
Holdings Limited



Ms. Victoria Mio
Chief Investment Officer China,
Co-Head Robeco Asia Pacific Equities,
Robeco Hong Kong Limited



Ms. Helen Zee
General Committee Member,
The Chamber of Hong Kong
Listed Companies

3-Year Winning Companies in 2019





Listed companies winning IR Awards for 3 years:

HSBC HKEX 5.HK 388.HK

Sun Hung Kai Li & Fung 16.HK 494.HK

New World Development 361 Degrees 17.HK 1361.HK

Galaxy Entertainment Canvest 27.HK 1381.HK

Far East Consortium 35.HK



Benefits for Entering the Awards

Elevate your Company Profile

benefit from high profile branding to hundreds of HK-listed companies & strategic access to the IR industry

Increase your Credibility

through association with the leading IR industry Awards

Be Recognised as the Best

in the IR industry, judged by senior industry leader

Create New Business Opportunities

through higher brand presence amongst current and potential customers

Gain Valuable Publicity

through pre- & post- event media coverage

Networking

meet senior decision-makers within the HK's leading IR professionals, industry participants & other potential clients

Benefits for Entering the Awards

Exclusive Use of the Award Winner Logos





Certificate of Excellence



- All eligible nominated listed companies will be presented a Certificate of Excellence at the IR Awards Presentation Luncheon
- Trophies/certs can be sent to the award winners who are not able to receive the award on stage at the Presentation Luncheon

Remarks by Chairman of the Judging Panel



Professor Louis Cheng

Professor of Finance and Director of CESEF,
School of Accounting and Finance,
The Hong Kong Polytechnic University

Key Statistics of Past IR Awards

Nomination	2019	2018	2017
Total no. of confirmed participated listed companies	161	184	165
- Large Cap	48	54	38
- Mid Cap	49	64	69
- Small Cap	64	66	58
- IPO	7	7	9
Voting	2019	2018	2017
Total no. of eligible voters	702	605	641
Total no. of eligible voting institutions	337	291	290

Key Statistics of Past IR Awards

Winning			
Winning companies	2019	2018	2017
Total no. of winning listed companies	46	48	50
- Large Cap	14	14	16
- Mid Cap	14	14	18
- Small Cap	16	18	13
- IPO	2	2	3

Awards Selected by the Judging Panel

- Most Progress in IR
- Overall Best IR Company
- Grand ESG Award ★

* New Award



Judging Criteria for "Most Progress in IR"

- Winners who **have not been previously awarded** in the IR Awards is a key consideration for this award
- The award is to honour companies which demonstrate the **most progress in IR** during the previous year
- The Judging Panel select the winners among the top winners of the Best IR Company Award of this year from each of the market capitalization category, and then compare with the ranking of them in the previous year

Judging Criteria for "Overall Best IR Company"

- The **total number of awards received** by the winning companies is one of the criteria for selection
- The award is to honour companies which demonstrate **outstanding and all-rounded excellence**
- The Judging Panel selected the winners of **the Overall Best IR Company Awards** from each of the market capitalization category based on the online voting results

Judging Criteria for "Grand ESG Award"

The newly-added award is to honour companies which demonstrate **overall** excellence on ESG in terms of:

- > Environmental effort [as recognised by the Best ESG (E) Award]
- > Social effort [as recognised by the Best ESG (S) Award]
- ➤ Governance effort [as recognised by the Best ESG (G) Award]

To Ensure Fair Selection for the Awards

- To avoid manipulation or strong influence of voting results by a single voting institution, the maximum percentage from a single voting institution has been prefixed. Any votes from a single voting institution for a company in any one of the award category will be capped at a certain prefixed percentage.
- Company under investigation from the ICAC, the police, or any other government bodies or regulators like SFC or HKEX, and in breach of the ordinance of the Securities and Futures Commission, listing rules of the Stock Exchange of Hong Kong or any criminal offence in the year under review for the Awards or in the previous year would be disqualified.

Advice by Panel Judges



Professor Louis Cheng

Professor of Finance and Director of CESEF, School of Accounting and Finance, The Hong Kong Polytechnic University



Mr. Andrew Look

Independent non-Executive Director,
CITIC Resources Holdings Limited

Sharing by Award Winners



Winner of Overall Best IR Company (Large Cap)

Ms. Luna Fong

General Manager –
Corporate Development & Strategy,
Link Real Estate Investment Trust



Winner of Overall Best IR Company (Mid Cap)

Ms. Ada Wong

Chief Executive Officer, Champion Real Estate Investment Trust



Winner of Overall Best IR Company (Small Cap)

Ms. Venus Zhao

Ex Head of IR, Far East Consortium International Limited



Winner of
5-Year IR Awards Winning Company

Ms. Suki Wong

IR Director,
ANTA Sports Products Limited



Entering the Award

1. Submit nominations on HKIRA IR Awards Website

2. Receive a "Congrats! You've been nominated" email

3. Confirm the nomination via the link in email

4. Pay Entry Fee of HKD\$1,500*

5. Invite supporters to vote* for you online

- Covers the entry of 3 award categories
- Waived with a valid membership

Each voter can cast a vote
 with 3 top choices for each
 award category

How to Maximize Your Exposure

Choose a con-ad package



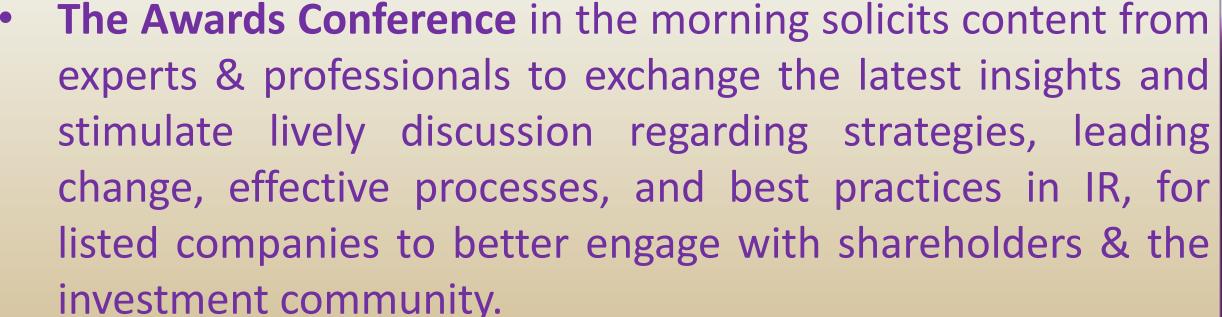


Book branded tables / seats to invite your investors & supporters to celebrate with you at the Annual IR Awards Ceremony



IR Awards Conference & Presentation Luncheon







• The Awards Presentation Luncheon in the afternoon brings together the winning corporates their executives and IR practitioners. During the ceremony, winners will be invited on stage to be presented with their individually-engraved Award trophy. The grand prize winners of the Overall Best IR Company Awards will be announced.

Conference & Presentation Luncheon



Past Conference Speakers



✓ Mr. Ashley Ian Alder JP, Chief Executive Officer, Securities and Futures Commission



Chief Executive, HKEX

← Mr. Andrew Weir, **Regional Senior** Partner, KPMG China



≺ Mr. Romnesh Lamba, Co-Head of Global Markets, HKEX



← Mr. Richard Tsang, Chairman,



Strategic Public Relations Group



✓ Ms. Christina Bao, Managing **Director & Head of Global** Issuer Services, HKEX



✓ Dr. Guy Look, CFO and Ex. Director, Sa Sa Int'l



Blue Fire Al





≺ Ms. Natalie Kahn, CEO, Euroland



✓ Ms. Catherine Chan, Head of IR & Global Communications, Tencent



 Mr. Aldous Chiu, GM − IR, New World Development

Past IR Awards Sponsors





















































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IR Awards Official Website

http://www.hkira.com/awards/index.php

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HKIRA - Hong Kong Investor Relations
Association



Hong Kong Investor Relations Association (HKIRA)



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